



Retirement Plans Sales Team

Partnering for Results



The Standard has served retirement plans since 1932. Our offering includes 401(k), profit sharing, money purchase, 403(b), 457, defined benefit, cash balance and pooled employer plans. We work closely with advisors and third-party administrators to deliver high quality solutions to a wide range of employers, including corporations, governmental agencies and not-for-profit organizations.

National Support



Contact us at
PartnerSupport@standard.com
or 844.239.3561



For more information visit
standard.com/advisor

See side 2 for contact information

Business Development Team	Contact Information	Title
Patrick Bushlack	651.677.0946	Director of Business Development
Ashleigh Tucci	215.933.9051	National Accounts Sales Manager
Albert Maixner	314.964.1440	National Accounts Sales Director
John Erickson	651.380.8122	National Accounts Sales Director
Mary Ann McCormack	845.772.5154	National Accounts Sales Director
Matt King	860.550.2917	National TPA Sales Director
Michael Tieglund	515.513.9730	National Accounts Sales Director
Premier Sales Team	Contact Information	Title
James Schugel	952.583.8708	Premier Sales Director
Sarah McEleney	727.340.1170	Premier Sales Director
Mark Christensen	208.604.0856	PEP Sales Director

Continued on next page

Western Division

Brody Geist Divisional Vice President 720.786.2703

Sales Team	Territory	Internal Support
Ashley Pizer 480.204.5612	Southwest	Rafael Alicea 971.321.6358
Benjamin Standish 415.916.6488	SF, Silicon Valley, Wine Country & Hawaii	Ken Trent 971.321.2335
Brad Weber 623.202.7580	Colorado & Wyoming	Rafael Alicea 971.321.6358
Chris Wolfe 602.574.8513	Oregon & Utah	Alison Rainer 971.321.7696
Patrick Mulquin 310.923.3577	Los Angeles, San Bernadino & Riverside Counties in CA	Regina Weckwerth 971.321.7941
Scott Harrison 818.319.8074	Southern California	Tim Cooper 971.321.8991
Open	Central California	Ken Trent 971.321.2335
Travis Fossati 503.317.4856	Alaska, Washington, Montana & Idaho	Regina Weckwerth 971.321.7941

Eastern Division

Derek Fuller Divisional Vice President 630.338.9385

Sales Team	Territory	Internal Support
Brian Stubbs 267.347.9234	Five Boroughs, Long Island, New York, New Jersey & Delaware	Mark Pirrone 971.321.8377
Daniel Kretz 202.281.2881	Maryland & Washington, DC	Jack Lavin 971.321.6461
Open	Virginia	Zach Connell 971.321.4755
Michael Spurduto 724.812.2433	Western New York, Western Pennsylvania & Northeast Ohio	Katie Duritsch 513.826.3990
Tony McMasters 610.529.2310	Eastern Pennsylvania	Mike Mezzina 971.321.6659
Rhonda Troszak 231.670.0798	Metro Detroit	Matt Kehl 971.321.4755
Rick Nowicki 248.320.6600	Michigan	Zach Connell 971.321.8990
Robert Edgar 781.421.8745	Connecticut, Rhode Island & Cape Cod	Mike Mezzina 971.321.6659
Seth Marsters 781.801.0486	Upstate New York, Boston, Western MA, VT, NH & ME	Collin Dennis 971.321.0355

Southern Division

Todd Smiser Divisional Vice President 859.462.9582

Sales Team	Territory	Internal Support
Brian Hordichuk 704.438.0805	NC, SC & SE Atlantic Coast	Ian Powell 513.878.2173
Chris Weekley 770.865.6972	Georgia & Alabama	Grant Tyson 971.321.0603
Erik Whinery 512.917.8613	Austin, San Antonio & South Texas	JP Cain 971.321.8999
Jared Hyman 971.321.0184	Central Florida & the Panhandle	Matt Kehl 971.321.4755
Jim Gilligan 772.214.6422	South Florida	Ian Powell 513.878.2173
Kevin White 615.917.7840	TN & MS	Grant Tyson 971.321.0603
Randy Cater 281.517.5479	Houston, West Texas & Louisiana	Alecia Unkel 303.639.4639
Shannon Birkes 214.769.6164	Dallas, East Texas, NW Louisiana & OK	JP Cain 971.321.8999

Midwest Division

Kevin Mannino Divisional Vice President 720.618.4747

Sales Team	Territory	Internal Support
Craig Shrack 317.618.1050	Indiana & Western Kentucky	Mark Pirrone 971.321.8377
David Foley 312.805.2703	Chicago	Sean Beere 971.321.8993
Doug Beardslee 913.671.0143	Kansas, Nebraska & Western Iowa	Alecia Unkel 303.639.4639
Elice Lee 224.730.0583	WI, Central IL & Eastern IA	Sean Beere 971.321.8993
Eric Fox 651.302.3428	Minnesota	Jennie Bergerson 971.321.4412
Open	Missouri, Arkansas & Southern IL	Jack Lavin 971.321.6461
Marc Olson 715.577.3351	Upper Midwest & Western Wisconsin	Jennie Bergerson 971.321.4412
Rob Kerscher 614.202.8190	Ohio, West Virginia & Eastern Kentucky	Katie Duritsch 513.826.3990

The Standard | 1100 SW Sixth Avenue, Portland, OR 97204 | standard.com

The Standard is the marketing name for StanCorp Financial Group, Inc., and its subsidiaries. StanCorp Equities, Inc., member FINRA, wholesales a group annuity contract issued by Standard Insurance Company and a mutual fund trust platform for retirement plans. Standard Retirement Services, Inc., provides financial recordkeeping and plan administrative services. StanCorp Equities, Inc., Standard Insurance Company and Standard Retirement Services, Inc., are subsidiaries of StanCorp Financial Group, Inc., and all are Oregon corporations.